

Responses to Questions

Proposal Pricing and Volume

1. May we review the historical pricing?

Special Education Teacher: \$74,700

School Psychologist: \$95/hour

Mental Health Therapy: \$75/hour

Speech and Language Therapy: \$80/hour

Occupational/Physical Therapy: \$80/hours

Nurse: \$80/hours

2. **What is the annual Related Services contract spend that is projected for 2016-2017 school year.** Currently projected at approximately \$100,000 however this will vary based on student need.

3. **Can you provide details as to projected volume and headcount for these positions 2016-2017?** Exact FTE will be determined based on student need. Current projections are for 2 Special Education Teachers, 0.2 Mental Health Therapists, 0.2 School Psychologist, 2 Bachelor-level support staff, 0.25 Speech and Language Therapists, 0.15 Occupational Therapists, and an nursing services as needed

4. **Can you share preferred Materials used (outside on computer with tethering ability) . Are these provided by the school?** All supplies, equipment, materials, assessments, and specialized curricula/supplies are provided by the contracted provider/

5. **What is the total amount of registry/contract spend, broken down by vendor, over the last year/contract period?**

Total Special Education Expenditures was approximately \$135,000, Seneca Family of Agencies was sole provider

6. **Is it required to propose all positions listed?** Yes

Prior Vendors

1. **Is this contract open due to an expired contract, or is this during a renewable cycle?** Expired Contract

2. **Was the expiring contract held by one vendor, or multiple?** One vendor

3. **What is the districts motivation to change suppliers or use a new supplier?** Open RFP process.

Vendor Selection Process

1. **How does a department/unit determine what company(s) to use after these contracts are awarded, assuming that there will be different bill rates?** Detailed in RFP Section 5,

1. Firm's approach to school---based special education programs, where shown in the submittal

2. Two References

3. A proven track record in providing school---based special education services

4. Qualifications, background, and experience of provider/providers personnel, including experience in dealing effectively with young people

2. **Will we be able to view the questions and responses that were submitted by other bidders?** Posted online

7. **Do you have an estimate of total therapy hours required? That would help us ascertain whether we would assign one part or full time therapist, or multiple therapists to provide the requested services.** See above, will be determined based on student need

8. **If hours for the next school year have not been determined, could you provide us with the total therapy hours that were required this school year?** Estimates for this year provided, with variation based on actual student need

9. **What is the number of available positions per discipline?** See above, overall staffing will be determined based on student need

10. **How many positions do you typically contract per discipline?** See above, overall staffing will be determined based on student need

11. **Who are the incumbent vendors providing services?** Seneca Family of Agencies

12. **What are the current vendor bill rates for services?** See above

13. **Are your current vendors meeting your needs?** Yes

14. **Do you provide the equipment and MATERIALS to be used for evaluations and therapy (e.g. speech protocols)?** No, all supplies, equipment, and materials must be provided by the contracted provider

15. **Will the therapist have access to a computer, fax, internet access, etc.?** Internet access is available. Provider is responsible for all equipment, including computers.

16. **Will any assistant-level therapists (PTAs, COTAs, SLPAs) be required or considered under this contract?** Providers with credentials in compliance with state regulations for school-based services will be considered.

17. **For School Psychologists, would the Nationally Certified School Psychologist certification be sufficient to submit the candidate with this proposal, while WA certification is in progress?** Providers with credentials in compliance with state regulations will be considered.